



**American Society
of Farm Managers
& Rural Appraisers**

TEXAS CHAPTER

**SPRING 2020
GENERAL MEMBERSHIP MEETING
and CONTINUING EDUCATION
March 5-6, 2020**

**USPAP 7-hour Update (2020-2021 Edition)
Best in Business Ethics (4 hours)
Texas Rural Land Values Workshop for 2019 (4 hours))**

PROGRAM SCHEDULE All events will take place at the YO Ranch Hotel & Conference Center	
Wednesday, March 4, 2020	
Everyone arrives; hospitality suite will be open.	
Thursday, March 5, 2020	
7:30	Registration
8:00 – 12:00	USPAP, morning session
12:00 – 1:00	Lunch
1:00 – 4:00	USPAP, afternoon session
4:00 – 6:00	General Membership Meeting Extra time to discuss and plan for the Annual Conference to be hosted in San Antonio in November 2020.
7:00	Chapter Dinner
Evening	Hospitality Suite open.
Friday, March 6, 2020	
7:30	Registration
8:00 – 12:00	Best in Business Ethics (4 hours)
12:00 – 1:00	Lunch
1:00 – 4:00	Texas Rural Land Values Workshop for 2019 (4 hours)

American Society of Farm Managers & Rural Appraisers: ASFMRA approves USPAP for 7.0 hours, Best in Business Ethics for 4.0 hours and the Texas Rural Land Values Workshop for 4.0 hours of Continuing Education.

Texas Appraiser Licensing & Certification Board: The seminars have been submitted for approval in Texas for a total of 15.0 hours for Appraiser Continuing Education (ACE). Submit course completion certificate with your renewal form directly to TALCB. The seminars are separated as such:

- 7.0 hours for USPAP
- 4.0 hours for the Best in Business Ethics seminar
- 4.0 hours for the Texas Rural Land Trends Workshop

Best in Business Ethics: All ASFMRA members are expected to take this ethics seminar every 6 years. The seminar has been submitted to TALCB for approved ACE in Texas. Non-members are welcome to take the course if they need the ACE hours.

Texas Rural Land Values Workshop for 2019: Led by Dr. Gilliland from the Real Estate Center, this seminar sets the stage for the Land Trends magazine. All members that participate will be highlighted in the magazine. Non-members are welcome to attend for the ACE hours; however, they will not be featured in the magazine.

REGISTRATION ONLINE

REGISTRATION INFORMATION

Registration Fees for the Texas Chapter ASFMRA Spring 2020 Program:

USPAP (Thursday)

Texas Chapter Members / All ASFMRA Members \$200.00; after Feb 20th \$250

Non-ASFMRA Members \$250.00; after Feb 20th \$300

Lunch included in Registration fee on Thursday.

Best in Business Ethics (Friday morning)

Texas Chapter Members / All ASFMRA Members \$50.00; after Feb 20th \$75

Non-ASFMRA Members \$75.00; after Feb 20th \$100

Lunch included in Registration fee on Friday.

Texas Rural Land Values Workshop (Friday afternoon)

Texas Chapter Members / All ASFMRA Members \$50.00; after Feb 20th \$75

Non-ASFMRA Members \$75.00; after Feb 20th \$100

Students registration for the program is **FREE** \$0

Chapter Meeting Only (will not attend education program) \$50.00

Chapter Dinner (Members/Nonmembers/Guests) \$30.00/person.

Meeting Cancellation Policy: Cancellations with full refunds can be made through Thursday, February 20th by contacting Carmen Bierschwale at info@txasfmra.com or (fax) 325.446.3237. After that date, refunds cannot be guaranteed. Fees are forfeited for non-attendance.

Continuing Education:

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Students: We encourage students to attend our programs to familiarize themselves with the industry and our membership. All students can attend free of charge. We do ask for students to pay for their meal if they wish to attend the Chapter Dinner.

Hotel Accommodations and Travel Arrangements

YO Ranch Hotel & Conference Center

2033 Sidney Baker Street | Kerrville, TX 78028 | (830) 257-4440

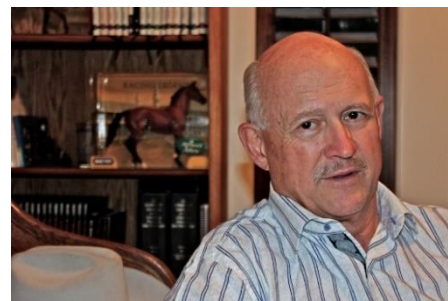
Our program will take place entirely in the YO Ranch Hotel. A group block has been created; group name is **TEXAS CHAPTER ASFMRA**. The hotel block will be held until **February 6, 2020**.

Chapter Dinner | Evening of Thursday, March 5

Our Chapter Dinner will be catered by the Branding Iron restaurant inside the YO Hotel.

Texas Rural Land Values Workshop for 2019

Dr. Charles Gilliland from the Real Estate Center at Texas A&M University will lead the discussion on the Chapter's annual land value trends report for 2019. All Texas Chapter Members need to participate in the 2019 Land Value Workshop and provide summaries of their most meaningful sales, by land use or type, to the Team Captain for the region(s) they work in. Each member's input is "the key" to another good report! As a reminder, the published report will include the names of the Chapter members who participate in developing the estimates and trends for each reporting region.



The Seven Reporting Regions Used in the Texas Land Value Survey

Region One – Panhandle and South Plains

North Panhandle: Carson, Dallam, Gray, Hanford, Hartley, Hemphill, Hutchinson, Lipscomb, Moore, Ochiltree, Oldham, Potter, Roberts and Sherman

North Portion of the South Plains: Armstrong, Bailey, Briscoe, Castro, Cochran, Crosby, Deaf Smith, Floyd, Hale, Hockley, Lamb, Lubbock, Parmer, Randall and Swisher

South Portion of the South Plains: Andrews, Borden, Dawson, Ector, Gaines, Garza, Howard, Lynn, Martin, Midland, Terry and Yoakum

Region Two – Far West Texas, Trans-Pecos and Big Bend

Far West Texas: Culberson, El Paso and Hudspeth

Big Bend: Brewster, Jeff Davis and Presidio

Trans-Pecos: Loving, Pecos, Reeves, Terrell, Ward and Winkler

Region Three – North, Central and South Central Texas

North Texas: Archer, Baylor, Clay, Collingsworth, Cottle, Dickens, Donley, Foard, Hall, Hardeman, Jack, King, Knox, Motley, Throckmorton, Wheeler, Wichita, Wilbarger and Young

Central Texas: Coke, Concho, Fisher, Haskell, Jones, Kent, Mitchell, Nolan, Runnels, Scurry, Shackelford, Stephens, Stonewall, Taylor and Tom Green

South Central Texas: Crane, Crockett, Edwards Glasscock, Irion, Kinney, Reagan, Schleicher, Sterling, Sutton, Upton and Val Verde

Region Four – North Texas, Northeast Texas and Piney Woods

North Texas: Cooke, Ellis, Fannin, Grayson, Hunt, Kaufman, Montague, Palo Pinto, Rains, Somervell and Van Zandt

Northeast Texas: Bowie, Camp, Cass, Delta, Hopkins, Lamar, Marion, Morris, Red River, Titus, Upshur and Wood

North Piney Woods: Anderson, Cherokee, Gregg, Harrison, Henderson, Houston, Nacogdoches, Panola, Rusk, Shelby and Smith

South Piney Woods: Angelina, Jasper, Newton, Polk, Sabine, San Augustine, Trinity and Tyler

Region Five – Southern Piney Woods, Coastal Prairies and Brazos Bottom

East Coastal Prairie and Southeast Piney Woods: Chambers, Hardin, Jefferson, Liberty and Orange

Southwest Piney Woods: San Jacinto and Walker

Brazos Bottom: Brazos, Burlison, Grimes, Leon, Madison and Robertson

Houston Area: Brazoria, Fort Bend, Galveston, Harris, Montgomery and Waller

Central Portion of the Coastal Prairie: Calhoun Jackson, Matagorda, Victoria and Wharton

North Portion of the Coastal Prairie: Colorado, DeWitt, Fayette, Gonzales and Lavaca

Bellville and Brenham Area: Austin and Washington

Region Six – Hill Country, South Texas, Coastal Bend and Rio Grande Valley

Transition Zone between Texas Hill Country and Upper Brush Country: Atascosa, Bexar, Comal, Guadalupe, Medina, Uvalde and Wilson

Upper South Texas (Upper to Mid Brush Country): Atascosa, Dimmit, Frio, La Salle, Live Oak,

Maverick, McMullen, Webb, Wilson and Zavala

Lower South Texas (Lower Brush Country): Brooks, Duval, Jim Hogg, Jim Wells, Starr and Zapata

Coastal Plains: Aransas, Bee, Goliad, Karnes and Refugio

Coastal Bend: Kleberg, Kenedy, Nueces and San Patricio

Rio Grande Valley: Cameron, Hidalgo and Willacy

Region Seven – Grand Prairie, Central Basin, Blacklands, Post Oak Belts, Edwards Plateau and Hill Country

South Grand Prairie: Brown, Callahan, Coleman, Comanche, Eastland and Erath

Central Basin: Hamilton, Lampasas, Llano, McCulloch, Mills and San Saba

Central Blacklands, Grand Prairie and Post Oaks within a 50-Mile Radius of Waco: Bell, Bosque, Coryell, Falls, Freestone, Hill, Limestone, McLennan and Navarro

East Edwards Plateau, Central Blackland and South Post Oaks (Austin Area): Bastrop, Blanco, Burnet, Caldwell, Hays, Lee, Milam, Travis and Williamson

East Hill Country: Bandera, Gillespie, Kendall, Kerr and Real

West Hill Country: Kimble, Mason and Menard

USPAP 7-hour Update (2020-2021 Edition)

The underlying theme of all sections are USPAP requirements for ethical behavior and competent performance by appraisers. Discussion will focus on specific USPAP revisions and afford you the opportunity to apply this information through case studies and a review of frequently asked questions and responses of various USPAP topics. The material emphasizes the role of the appraiser, the appraiser's impartiality associated with this role, and helps clarify concepts such as scope of work and when USPAP applies. The special responsibilities of the appraiser with regard to impartiality are explored in detail. Contact Hours: 7 hours

Best in Business Ethics

ASFMRA members are known as The Most Trusted Rural Property Professionals because they adhere to strict standards and a code of ethics. Keeping your skills sharp and maintaining your stature as one of the best in the business is what this class is all about. "Best in Business Ethics" is a fresh approach to ASFMRA Ethics and Governance and one that we will continually refine, based upon your input. In this class you will hear thought-provoking case studies that are in fact challenging real life situations. You will have an opportunity to hear from experts in the field and discuss these case studies and the principles derived from them. In addition to the ethics learning, there will be a quick review of the crucial important elements of Society rules and policies.

Instructor



Charles "Scott" Seely, ARA graduated from Texas A & M University with a B.S. Degree in Agricultural Economics and began his appraisal career with Texas General Land Office. Mr. Seely is one of the founding principal officers of Lewis & Seely Appraisals Inc., a full service appraisal firm based in Lufkin, Texas. He has appraised property in Texas, Louisiana, Oklahoma, Arkansas, Arizona, Florida, Idaho, and Alaska.

In 1979, Scott was awarded the Accredited Rural Appraiser (ARA) designation from the American Society of Farm Managers and Rural Appraisers (ASFMRA) and in 1983, he was awarded the MAI designation from the Appraisal Institute. He is also an AQB certified USPAP instructor and is a former board member of The Appraisal Foundation's Appraiser Qualifications Board. Scott has authored several appraisal courses and seminars and is a faculty member of the ASFMRA and the Appraisal Institute regularly instructing courses in real estate appraisal.

Scott Seely, ARA will lead both USPAP and Best in Business Ethics.

REGISTRATION ONLINE

Members Needing Ethics before the end of 2020

Kyle Amos	Kelly Jennings	Jessica Putz
Stephen Armstead	Ronny Johnson	Joseph Rapp
V. Keith Barlow	Michael Kersten	Denise Rhea
Bill Beam	Larry Kokel	John Robertson
Bryan Bednarz	Wade Kubecka	Andrew Rollins
Aaron Bierschwale	R. Mike Lansford	Scott Seely
Justin Bierschwale	Paul LoefflerJon Mask	Erin Sepmoree
Paul Bierschwale	Mark McAnally	Andrew Sirman
James Cowsert	L. Sam Middleton	Janna Stubbs
David Davlin	William Murphy	Robby Vann
John Dickson	Alvin E. Butch Nelson	Don Whitney
M. Chad Dugger	Mickey Nixon	Wendell Wood
John Hodges	Vanessa Orrison	Wayne Young
James Jeffries	Taylor Orsag	

All ASFMRA members are required to take the Ethics seminar every six years. The Texas Chapter offers the seminar in-person every three years. The next time the Chapter will offer Ethics will be in 2023. For the members listed above, if not taken during the Spring 2020 meeting, it is only available on Webinar. I have also included a list of members needing Ethics before the end of 2021 and 2022. For these members listed below, I would encourage you to take the Ethics class in 2020 to get on the same schedule.

Members Needing Ethics before the end of 2021

Travis Anderson
Daniel Barnett
Steven Beck
Paul Burgener
Brad Cottrell
David Cross
Bashir Duale
John Harris
Ryan Healy
Deborah Jones
Lonnie Marquardt
Michael Mays
Robert Moran
Steve Robinson
Mattson Schmidt
Bradley Swinney
Patricia Weber

Members Needing Ethics before the end of 2022

Clint Bumguardner
William Miller
Susan Morris
Ethan Smith
Merrill Swanson
Joseph Torzewski