



www.TXASFMRA.com

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TEXAS CHAPTER ASFMRA
SPRING 2016 GENERAL MEMBERSHIP MEETING
& CONTINUING EDUCATION

Supervisory Appraiser/Trainee Appraiser Course
2015 Land Value Trends Workshop
USPAP 2016-2017 Edition

Thursday, Feb 18 & Friday, Feb 19, 2016

Fredericksburg Inn & Suites

201 South Washington, Fredericksburg, TX 78624

Phone: (830) 997-0202 ~ Toll Free: (800) 446-0202

The Texas Chapter will meet in Fredericksburg, Texas for our 2016 Spring Chapter Meeting and Continuing Education. *We will be offering 16 hours of Appraiser Continuing Education.*

The Chapter welcomes **Deloris L. Kraft-Longoria, MAI** from New Braunfels. Deloris is an instructor with the Appraisal Institute. The Chapter has worked with AI to offer the Supervisory Appraiser/Trainee Appraiser Course. This course is now required by TALCB for any appraiser who wishes to sponsor an appraiser trainee in the future. **Dr. Charles Gilliland** from the Real Estate Center will be leading the Texas Rural Land Values Workshop which we hold annually during our spring meeting. **Scott Seely, ARA** will lead the USPAP seminar.

A block of rooms has been reserved at Fredericksburg Inn & Suites. There is a mix of Double Queen and King rooms, both for \$95/night. Please ask for the TX Chapter ASFMRA block.

The seminars will be hosted in the Barons Creek Conference Center. This facility will also serve as the hospitality suite. Thursday evening will be our Chapter dinner.

The registration form is designed so that you can pick and choose what you would like to attend.

Hope to see you there!

Supervisory Appraiser/Trainee Appraiser Course
2015 Land Value Trends Workshop
USPAP 2016-2017 Edition

Supervisory Appraiser/Trainee Appraiser Course

As of January 1, 2015, all individuals who become Supervisory Appraisers and Trainee Appraisers will be required to take a Supervisory/Trainee Course per the 2015 Real Property Appraiser Qualification Criteria. This five-hour course will address the national minimum requirements, responsibilities, and expectations for Trainee Appraisers and Supervisory Appraisers that are included in the AQB's required course outline. Materials will be provided. ACE Hours: 5

Instructor: Deloris L. Kraft-Longoria, MAI ♦ Frost Bank, Chief Appraiser ♦ (210) 220-5051 ♦

deloris.kraft-longoria@frostbank.com

Texas Rural Land Values Workshop

This workshop is led by Dr. Charles Gilliland from the Real Estate Center. The workshop is open to non-members for 4 hours of ACE. The annual land value trends report will cover 2015's trends throughout Texas. As is customary, the first presentation of the Texas Chapter's value trends will be in April during the Real Estate Center's annual Outlook for Texas Land Markets. Lands of Texas Magazine will be helping us to print the 2015 version like they did last year. The report will also be on the Texas Chapter website for download. As a reminder, in the published report, the names of the Chapter Members who participate in developing the estimates and trends for each reporting region will be listed. The list will include all contact information. A Chapter member, who works in more than one reporting region and assists in the data collection for each of the regions, will be listed more than once. ACE Hours: 4

Instructor: Dr. Charles E. Gilliland ♦ Real Estate Center ♦ College Station, TX ♦ (979) 845-2080 ♦

c-gilliland@tamu.edu

Here Is What Needs to Be Done – All Texas Chapter Members need to participate in the 2015 Land Value Workshop and provide summaries of their most meaningful sales, by land use or type, to the Team Captain(s) for the region(s) they work in. Sales sheets and maps, with specific sales data, are not needed. Each member's input is "the key" to another good report! ACE Hours: 4

USPAP 2016-2017 Edition

The underlying theme of all sections are USPAP requirements for ethical behavior and competent performance by appraisers. Discussion will focus on specific USPAP revisions and afford you the opportunity to apply this information through case studies and a review of frequently asked questions and responses of various USPAP topics. The material emphasizes the role of the appraiser, the appraiser's impartiality associated with this role, and helps clarify concepts such as scope of work and when USPAP applies. The special responsibilities of the appraiser with regard to impartiality are explored in detail. ACE Hours: 7

Instructor: Scott Seely, ARA ♦ Lewis & Seely Appraisals, Inc ♦ Lufkin, TX ♦ (936) 632-4230 ♦ scott@lewisseely.com

You now have the option of getting your USPAP materials in either Hardy Copy or Electronic Version. Indicate on the registration form below your preference. If you choose Electronic, the course materials will be emailed before the class so you can follow along on your laptop.

REGISTRATION INFORMATION

Registration Fees for the Texas Chapter ASFMRA Spring 2015 Meeting & Seminar

Texas Chapter & Other ASFMRA Members:

Thursday's Supervisory Course.....	\$125.00; after February 11 th \$175
Thursday's Land Values Workshop.....	\$25.00; after February 11 th \$75
Lunch Thursday.....	\$25
Friday's USPAP Course (<i>lunch provided</i>).....	\$200.00; after February 11 th \$250

Non-ASFMRA Members:

Thursday's Supervisory Course.....	\$175.00; after February 11 th \$225
Thursday's Land Values Workshop.....	\$50.00; after February 11 th \$100
Lunch Thursday.....	\$25
Friday's USPAP Course (<i>lunch provided</i>).....	\$250.00; after February 11 th \$300

Texas Chapter Dinner (adult)..... \$35

PROGRAM SCHEDULE

FEBRUARY 17, 2016 (WEDNESDAY)	
Evening	Hospitality Suite Open
FEBRUARY 18, 2016 (THURSDAY)	
TIME	SCHEDULED PROGRAM
7:00 – 8:00	Registration
8:00 – 1:00	Supervisory Appraiser / Trainee Appraiser Course
1:00	Working Lunch
1:00 – 5:00	Rural Land Values Workshop
7:00	Chapter Dinner
Evening	Hospitality Suite Open
FEBRUARY 19, 2016 (FRIDAY)	
TIME	SCHEDULED PROGRAM
7:00 – 8:00	Registration
8:00 – 9:00	TX Chapter General Membership Meeting
9:00 - 12:00	USPAP
12:00 – 1:00	Lunch
1:00 – 5:00	USPAP

ASFMRAs recognize 5.0 hours of continuing education for the Supervisory Appraiser / Trainee Appraiser Course. This seminar is also approved with the Texas Appraiser Licensing and Certification Board (TALCB) for 5.0 hours of Appraiser Continuing Education. The course is offered through the Appraisal Institute. Certificate of completion will be sent from the Appraisal Institute to attendees after completion of the course.

ASFMRAs recognize 4.0 hours of continuing education for the Texas Rural Land Values Workshop. *These hours are pending approval with TALCB for 4.0 hours of Appraiser Continuing Education.* This workshop is offered by the Texas Chapter ASFMRAs. Certificate of completion will be sent from Carmen (Secretary for the Texas Chapter ASFMRAs) to attendees after completion of the course.

Uniformed Standards of Professional Appraisal Practice: The Financial Institutions Reform, Recovery and Enforcement Act of 1989 recognizes USPAP as the generally accepted appraisal standards and requires USPAP compliance for appraisers in federally related transactions. State Appraiser Certification and Licensing Boards; federal, state, and local agencies, appraisal services; and appraisal trade associations require compliance with USPAP. The Texas Appraiser Licensing and Certification Board (TALCB) has approved the ASFMRAs' 7-hour USPAP Update seminar. Certificate of completion will be sent from the Denver ASFMRAs office to attendees after completion of the course.

Texas Chapter Dinner

A Texas Chapter dinner has been planned for Thursday, February 18th at a restaurant in Fredericksburg. Dinner includes iced tea, but does not include liquor, wine and/or beer. There will be a cash bar and individuals will be responsible for “adult beverages”. The Chapter dinner is open for non-members to attend. ***Please indicate on the registration form if you will be attending dinner so we can let the restaurant know in advance.***

Credit Card Payment

The Texas Chapter ASFMRA can accept credit card payment for the registration on the day of the seminar. There is an additional 3% processing fee added to the total amount. Please indicate on the registration form if you would prefer to pay with credit card.

Meeting Cancellation Policy

Cancellations with full refunds can be made through Thursday, February 11th by contacting Carmen Bierschwale at info@txasfmra.com or (fax) 325.446.3237. After that date, refunds cannot be guaranteed. Fees are forfeited for non-attendance.

Continuing Education

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Hotel Accommodations and Travel Arrangements – Hotel accommodations and travel arrangements are the responsibility of each individual. A block of rooms has been reserved at the Fredericksburg Inn & Suites. There is a mix of Double Queen and King Rooms, both for \$95/night. Please ask for the Texas Chapter ASFMRA block.

Fredericksburg Inn & Suites

201 South Washington, Fredericksburg, TX 78624

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Non-Discrimination – The Texas Chapter ASFMRA ensures equal access to its services, classes and programs without regard to sex, race, religious creed, color, national origin, ancestry, veteran’s status, and handicap and/or disability. If you have special needs, please notify Carmen Bierschwale at info@txasfmra.com or 325.446.3237 (fax).

Winery Information – I am sorry to say that due to time constraints, I had to cancel our wine tour. If you were looking forward to the wine tour, here is some information:

- <http://www.wineroad290.com/> This website lists all the Wineries on Highway 290. Some of our favorites are William Chris, Grape Creek and Pedernales. Really, all the wineries are good! There is a new winery called Compass Rose. It is not on the website yet.
- <http://www.fredericksburgtexaswinetours.net/> If you are looking to set up your own tour with a driver, contact this company.
- If you have any questions, please contact me. I will do what I can to help you out.



REGISTRATION FORM

NAME _____

FIRM/INSTITUTION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

TELEPHONE (____) _____ FAX (____) _____ EMAIL _____

SPOUSE/GUEST NAME (if applicable) _____

REGISTRATION FEES:

ASFMRA Members:

Thursday's Supervisory Course @ \$125.00; after February 11th \$175 \$ _____

Thursday's Land Values Workshop @ \$25.00; after February 11th \$75 \$ _____

Lunch on Thursday @ \$25 \$ _____

(If you are registering for the supervisory course and the workshop, sign up for lunch too. There is no time to leave for lunch. If you are only coming in for just the workshop, you can probably get lunch on own and then show up in the afternoon.)

Friday's USPAP Course @ \$200.00; after February 11th \$250 (lunch provided) \$ _____

Non ASFMRA Members:

Thursday's Supervisory Course @ \$175.00; after February 11th \$225 \$ _____

Thursday's Land Values Workshop @ \$50.00; after February 11th \$100 \$ _____

Lunch on Thursday @ \$25 (See above) \$ _____

Friday's USPAP Course @ \$250.00; after February 11th \$300 (lunch provided) \$ _____

Dinner Thursday Evening:

Yes, I would like to join the group for dinner @ \$35/plate. \$ _____

Dinner for Spouse/Guest ___ Guest(s) @ \$35/plate \$ _____

No, I will not attend the dinner.

Would you like the USPAP Materials in Hard Copy Version or an Electronic Version (Make sure your email address is clearly legible above. The course materials will be emailed before the class so you can follow along on your laptop.)

Registration Fees Payable at the Time of Registration \$ _____

I will pay with credit card on the day of the seminar.

Total Due Paid by Check # _____; PO # _____ (gov't employees only)

Make checks payable to Texas Chapter ASFMRA and send to:

Carmen Bierschwale
PO Box 154
Junction, TX 76849

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The Seven Reporting Regions Used in the Texas Land Value Survey

Region One – Panhandle and South Plains

North Panhandle: Carson, Dallam, Gray, Hanford, Hartley, Hemphill, Hutchinson, Lipscomb, Moore, Ochiltree, Oldham, Potter, Roberts and Sherman

North Portion of the South Plains: Armstrong, Bailey, Briscoe, Castro, Cochran, Crosby, Deaf Smith, Floyd, Hale, Hockley, Lamb, Lubbock, Parmer, Randall and Swisher

South Portion of the South Plains: Andrews, Borden, Dawson, Ector, Gaines, Garza, Howard, Lynn, Martin, Midland, Terry and Yoakum

Region Two – Far West Texas, Trans-Pecos and Big Bend

Far West Texas: Culberson, El Paso and Hudspeth

Big Bend: Brewster, Jeff Davis and Presidio

Trans-Pecos: Loving, Pecos, Reeves, Terrell, Ward and Winkler

Region Three – North, Central and South Central Texas

North Texas: Archer, Baylor, Clay, Collingsworth, Cottle, Dickens, Donley, Foard, Hall, Hardeman, Jack, King, Knox, Motley, Throckmorton, Wheeler, Wichita, Wilbarger and Young

Central Texas: Coke, Concho, Fisher, Haskell, Jones, Kent, Mitchell, Nolan, Runnels, Scurry, Shackelford, Stephens, Stonewall, Taylor and Tom Green

South Central Texas: Crane, Crockett, Edwards Glasscock, Irion, Kinney, Reagan, Schleicher, Sterling, Sutton, Upton and Val Verde

Region Four – North Texas, Northeast Texas and Piney Woods

North Texas: Cooke, Ellis, Fannin, Grayson, Hunt, Kaufman, Montague, Palo Pinto, Rains, Somervell and Van Zandt

Northeast Texas: Bowie, Camp, Cass, Delta, Hopkins, Lamar, Marion, Morris, Red River, Titus, Upshur and Wood

North Piney Woods: Anderson, Cherokee, Gregg, Harrison, Henderson, Houston, Nacogdoches, Panola, Rusk, Shelby and Smith

South Piney Woods: Angelina, Jasper, Newton, Polk, Sabine, San Augustine, Trinity and Tyler

Region Five – Southern Piney Woods, Coastal Prairies and Brazos Bottom

East Coastal Prairie and Southeast Piney Woods: Chambers, Hardin, Jefferson, Liberty and Orange

Southwest Piney Woods: San Jacinto and Walker

Brazos Bottom: Brazos, Burleson, Grimes, Leon, Madison and Robertson

Houston Area: Brazoria, Fort Bend, Galveston, Harris, Montgomery and Waller

Central Portion of the Coastal Prairie: Calhoun Jackson, Matagorda, Victoria and Wharton

North Portion of the Coastal Prairie: Colorado, DeWitt, Fayette, Gonzales and Lavaca

Bellville and Brenham Area: Austin and Washington

Region Six – Hill Country, South Texas, Coastal Bend and Rio Grande Valley

Transition Zone between Texas Hill Country and Upper Brush Country: Atascosa, Bexar, Comal, Guadalupe, Medina, Uvalde and Wilson

Upper South Texas (Upper to Mid Brush Country): Atascosa, Dimmit, Frio, La Salle, Live Oak,

Maverick, McMullen, Webb, Wilson and Zavala

Lower South Texas (Lower Brush Country): Brooks, Duval, Jim Hogg, Jim Wells, Starr and Zapata

Coastal Plains: Aransas, Bee, Goliad, Karnes and Refugio

Coastal Bend: Kleberg, Kenedy, Nueces and San Patricio

Rio Grande Valley: Cameron, Hidalgo and Willacy

Region Seven – Grand Prairie, Central Basin, Blacklands, Post Oak Belts, Edwards Plateau and Hill Country

South Grand Prairie: Brown, Callahan, Coleman, Comanche, Eastland and Erath

Central Basin: Hamilton, Lampasas, Llano, McCulloch, Mills and San Saba

Central Blacklands, Grand Prairie and Post Oaks within a 50-Mile Radius of Waco: Bell, Bosque, Coryell, Falls, Freestone, Hill, Limestone, McLennan and Navarro

East Edwards Plateau, Central Blackland and South Post Oaks (Austin Area): Bastrop, Blanco,

Burnet, Caldwell, Hays, Lee, Milam, Travis and Williamson

East Hill Country: Bandera, Gillespie, Kendall, Kerr and Real

West Hill Country: Kimble, Mason and Menard