



2023

TEXAS CHAPTER ASFMRA
 APPRAISER EDUCATION
 in JUNCTION, TEXAS
**INTEGRATED APPROACHES
 TO VALUE (A304)**

We are building a summer education program hosted in beautiful Junction, Texas. We hosted two summer classes in 2022. Right now, we only have one planned for 2023. Be sure to stay on our e-mail list for new courses to be added.

JUNCTION EDUCATION SCHEDULE for 2023			
Integrated Approaches to Value	A304	June 12-15	\$769 ASFMRA Members; \$999 Nonmembers

REGISTRATION

Register online at ASFMRA’s website, www.asfmra.org/education/education-calendar. Returning students can use Discount Code **TXCHAPTER** when you register online.

QUESTIONS? info@TXASFMRA.com | (325) 446-6169

Carmen Bierschwale, Secretary/Treasurer for the Texas Chapter ASFMRA

EDUCATIONAL FACILITY

Junction First Presbyterian Church Fellowship Hall | 201 S 11th Street, Junction, TX 76849

The Fellowship Hall has been renovated to include audio/visual technology. It is separate from the church sanctuary. You will **NOT** feel like you are in a church environment. There is a full kitchen which we will use to provide breakfast, coffee, lunch and refreshments throughout the day. Meals are included in the registration fee.

MEALS: The Texas Chapter tries to help students with the fees associated with attending a week-long course. There will be breakfast and lunch provided on all four days of the class. Plus, we will host a dinner on one of the evenings.

HOTEL INFORMATION: **Holiday Inn Express & Suites**

304 Dos Rios Drive, Junction, TX 76849 | (325) 215-4377

Ask for the “Texas Chapter ASFMRA” hotel block. The group rate is \$109/night plus fees.

Carmen does have suggestions for places other than the hotel. There are cabins and VRBO homes available if you are looking for an alternative. Junction is a great place to visit, and we have a lot of tourism during the summer. Check out the website if you would like to consider a mini vacation with your education! www.junctiontexas.com/

FLIGHT INFORMATION: Junction is located 2 hours from the **Austin-Bergstrom (AUS)** airport and 1.5 hours from the **San Antonio International (SAT)** airport. As we get closer to the event, the Chapter can provide a list of registered students. Sharing a rental car may be a viable option.

INSTRUCTORS



Justin P. Bierschwale, ARA, MAI graduated from Texas A&M University in December of 2002 with a Bachelor of Science in Agricultural Economics (Farm & Ranch Management option). He then obtained a master's degree in Land Economics and Real Estate (now Master of Real Estate) from the Mays Business School at Texas A&M University in May 2004. Since 2007, he has been a business partner with his father Paul, and brother Aaron in Bierschwale Land Company, LLC, located in Junction, Texas. He has spent most of his appraisal career handling complex appraisal assignments across the country.

Justin was the chief writer of ASFMRA's core textbook entitled Valuing Rural America: Foundations of Data Analysis. He has been an active participant in appraisal education including the writing of numerous core and continuing educational programs, serving as a subject matter expert for the Appraisal Qualifications Board for the national certification exam, and serving as an instructor to more than 1,000 students since 2008. He is the recipient of numerous awards and honors including being inducted into Texas A&M's Tyrus R. Timm Honor Registry, receiving Texas A&M's College of Agriculture Early Career Award, ASFMRA's H.B. Stalcup Excellence in Education Award, and the Henry Long Jr. Appraiser of the Year Award offered by ASFMRA. Justin is married to Carmen Bierschwale and has three children, Jade, Brock, and Koda.



Travis Anderson, ARA is a native of East Texas, though he, his wife and two sons currently reside in North Texas. He graduated in 2007 from Tarleton State University with a BS in Agribusiness and began his appraisal career immediately after. Currently, he holds the position of Senior Appraiser with Lone Star Ag Credit.

Travis is a Certified General Appraiser in Texas and Oklahoma and holds the Accredited Rural Appraiser (ARA) designation. Travis is currently serving as a director on the Texas Chapter ASFMRA Board of Directors.

His appraisal experience includes timber tracts, conservation easements, lightly to highly improved farms and ranches, acreage home sites, rural residences, and vacant rural, suburban or urban tracts of land.

Aside from his vast experience in the valuation of rural real estate, Travis grew up on an operating cattle ranch where he eventually became a partner. The ranch was successful in several ventures including commercial cow/calf, stocker calves, and registered Angus cattle. While beef cattle were the primary output, Travis also aided in a viable hay production operation. His career in cattle and hay production ended as he transitioned over to the valuation industry where he continues to work with successful farmers and ranchers as a rural property valuation expert. Travis enjoys hunting, fishing and camping with his family.

Justin Bierschwale, ARA, MAI and Travis Anderson, ARA are approved instructors with ASFMRA.

INTEGRATED APPROACHES TO VALUE (A304)

This course is intended to satisfy the 30 hours of Subject Matter Electives required by the Appraiser Qualifications Board for Qualifying Education for Certified General Appraisers. The course is specifically designed to illustrate how all the approaches to value fit together in an appraisal, drawing from the body of knowledge taught in Cost Approach for General Appraisers (A301), Sales Comparison Approach for General Appraisers (A302), and Income Approach for General Appraisers, Part 1 (A303). The material will be presented primarily in the form of case studies, supplemented with lectures and class discussion.

Please Note: This course is designed to follow Basic Appraisal Principles, Basic Appraisal Procedures, the Cost, Sales, and Income courses. It is assumed the student has already gained the level of knowledge and understanding that is taught in the lower-level classes.

Required Equipment & Textbooks: HP-12c, Hp-17bII or HP-19bII calculator

Suggested Textbook: Valuing Rural America: Foundations of Data Analysis; Appraisal of Real Estate, Fifteenth Edition; Dictionary of Real Estate Appraisal, Sixth Edition; Appraisal of Rural Property, 2nd Edition

Contact Hours: 27 hours + 3 hour exam

Course Timetable: Days 1-3: 8 AM - 5 PM; Day 4: 8 AM - 4 PM

AQB Licensure Requirement: Certified General

Accreditation: This course is required for the ARA and the RPRA

For questions about approvals, contact Deanna Ilk at dilk@asfmra.org or 303-692-1222.