

# 2020 TEXAS CHAPTER ASFMRA COURSE OFFERINGS

## JUNCTION, TEXAS

COURSE NAME	COURSE #	DATE	PRICING
SALES COMPARISON APPROACH	A302	FEBRUARY 24-27	\$600 ASFMRA MEMBER / \$700 NON-MEMBER
COST APPROACH	A301	JUNE 1-4	\$600 ASFMRA MEMBER / \$700 NON-MEMBER
INCOME APPROACH	A303	AUGUST 10-13	\$600 ASFMRA MEMBER / \$700 NON-MEMBER

*Registration Fees Include: All course material, lunch Monday-Thursday & one dinner hosted by Justin & Carmen.*



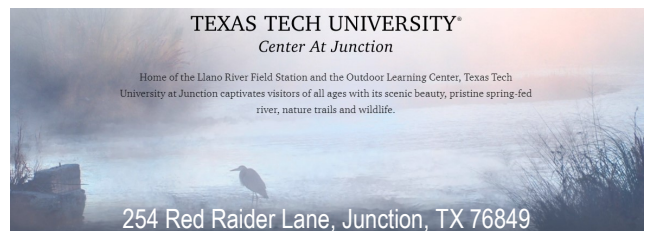
### **HOTEL INFORMATION:** Holiday Inn Express & Suites

304 Dos Rios Drive, Junction, TX 76849 | (325) 215-4377

Ask for the **TEXAS CHAPTER ASFMRA** block. February room rate is \$99/night + tax. June and August are \$109/night + tax.

Breakfast included.

**CLASSROOM FACILITY:** The classroom will be hosted at The Texas Tech University Center at Junction. The campus is a short drive from the Hotel and is located on the South Llano River. The Center is used for a variety of adult education. It is very quiet and you will likely be distracted by the whitetail deer out your window. Lunch will be hosted at the Center; as well as snacks, coffee & water.



**FLIGHT INFORMATION:** Junction is located 2 hours from the Austin-Bergstrom (AUS) airport and 1.5 hours from the San Antonio International (SAT) airport. As we get closer to the event, the Chapter can provide a list of registered students. Sharing a rental car may be a viable option.



**Justin P. Bierschwale, ARA, MAI** will be the primary instructor. Justin graduated from Texas A&M University in December of 2002 with a Bachelor of Science in Agricultural Economics (Farm & Ranch Management option). He then obtained a master's degree in Land Economics and Real Estate (now Master of Real Estate) from the Mays Business School at Texas A&M University in May 2004. Since 2007, he has been a business partner with his father Paul, and brother Aaron in Bierschwale Land Company, LLC, located in Junction, Texas. He has spent a majority of his appraisal career handling complex appraisal assignments across the country.

Justin was the chief writer of ASFMRA's core textbook entitled Valuing Rural America: Foundations of Data Analysis. He has been an active participant in appraisal education including the writing of numerous core and continuing educational programs, serving as a subject matter expert for the Appraisal Qualifications Board for the national certification exam, and serving as an instructor to more than 1,000 students since 2008. He is the recipient of numerous awards and honors including being inducted into Texas A&M's Tyrus R. Timm Honor Registry, receiving Texas A&M's College of Agriculture Early Career Award, ASFMRA's H.B. Stalcup Excellence in Education Award, and the Henry Long Jr. Appraiser of the Year Award offered by ASFMRA. Justin is married to Carmen Bierschwale and has three children, Jade, Brock, and Koda.

Assisting with the courses will be **Paul Bierschwale, ARA, CRE** and **Nathan Tonne, ARA, MAI**. Justin, Paul and Nathan are all approved instructors with ASFMRA.

**REGISTER ONLINE AT [www.asfmra.org/education/education-calendar](http://www.asfmra.org/education/education-calendar)**